



WHEN IT'S GOING GOOD, IT'S GOING REALLY GOOD.

EXCEEDING THE SUBSCRIPTION? THAT'S GREAT. YOU HAVE LOWER PRICES FOR THE EXTRA PARCELS.

* Tariff for Maxi Business 200 Subscription offer, valid for 24 months.

ONLY AT CARGUS WHEN YOU SHIPPING MORE YOU ALWAYS PAYING LESS.

CHOOSE ONE OF THE CARGUS SUBSCRIPTIONS AND YOU CAN BENEFIT OF:

- The best price for a package with delivery on address up to 20 kg – **from 9.90 LEI**
- Every next parcel above subscription with lower price starting **from 9.20 LEI!**
- **NEW:** Promotional prices for all Click & Collect
- deliveries starting with **6.42 LEI**
- **ANTI INFTATION SHIELD FOR YOUR BUSINMES:** Guarantee of prices throughout all 12 or 24 monthscontract period.
- No fuel or reweight surcharges!



TAKE ADVANTAGE OF FIXED PRICES FOR A PERIOD UP TO 24 MONTHS WITH:

- billing once a month
- 24/7 access to the online delivery platform (WebExpress)
- integration with the most popular e-commerce platforms

WE HELP YOUR BUSINESS BECOME MORE COMPETITIVE.

Now you can be sure that the new CARGUS offer will help your business. With one monthly subscription, you will be able to send 20, 50, 100 or 200 free of charge parcels. One fixed price for all your parcels up to 20 kg without delivery surcharges will help you set competitive delivery costs for your customers. No need for monthly shipments forecast and no stress for seasonality. More, all your unused montly shipments will be reported so you can use them when in need!

A SHIP&GO JUST AROUND THE CORNER

Our subscription offer will deliver parcels to a network of over 750 points across the country. CARGUS SHIP & GO makes your shipments cheaper and satisfying for all buyers. By adding the delivery option to points in the eShop cart, you not only get the lowest price of goods delivery, but also the chance to offer your customers free deliveries, which increases the number of orders several times.

GUARANTEED TERMS AND CONDITIONS.

During the entire contract period you have guaranteed the terms and conditions, including predictability for offered delivery prices.

Your business is growing and you need more shipments? Don't worry! You can upgrade anytime the Subscription or you can keep your Subscription and you will have also special prices for extra shipments!

CONVENIENT PAYMENTS OPTIONS.

For all shipments sent by your company throughout the entire month, you will pay based on a collective e-invoice with a deferred 14 day due date.

SOUNDS GOOD? DON'T MISS THE PROMO TODAY!

Visit our website cargus.ro/hello or give us a call. Our professional business consultant will present all advantages of a promotional offer and logistic solutions prepared for your business.

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NEW DELIVERY SOLUTIONS WHICH MAKE A DIFFERENCE FOR YOUR CUSTOMERS

NEW ADDRESS DELIVERY OPTIONS TO SUPPORT YOUR CUSTOMERS SATISFACTION

Only at Cargus, your customers will redirect the shipment free of charge to one of several hundred SHIP & GO points when they are not at home and so they can pick up the parcel at a convenient time of the day. They will have 3 days to pick up!



SMS, e-mail or Cargus Mobile push notification with different delivery options.



Redirect to a Landing Page with all delivery options, including SHIP & GO delivery.



For shipments with payment option at delivery, the receiver will be redirected to an on-line payment landing page.



Sending notification to the recipient, confirming successful change of location together with the 4 digits PIN code.



Convinlytly pickup at choosen SHIP & GO location.

NEW ECONOMIC CLICK&COLLECT DELIVERIES OPTIONS

Do you want to increase the number of orders? Enable your customers to directly deliver products to Cargus SHIP & GO locations in your eShop cart. They can choose one of the locations and conveniently pick up orders from several hundred locations and if they choose to pick-up directly form a SHIP & GO point, you have a competitive price from 6,42 LEI per package.



CHOOSING A DELIVERY OPTION

When shopping in your e-store, customer can choose the delivery to one the many SHIP & GO locations.



SHIPMENT TRACKING

It can easily check the status of your shipment in the Cargus Mobile App. When the parcel is delivered to Ship&Go, recipient receives a pickup code.



PAYMENT ON DELIVERY

In case of payment at delivery, the recipient can pay on-line *



PARCEL COLLECTION

The recipient can pick-up the parcel based on the 4 digits PIN code received. Your customer has up to 3 days to pick up- a parcel from a SHIP & GO location.

BY OFFERING DELIVERY TO SHIP & GO YOU CAN REDUSE THE PRICES AND GET:

- higher turnover, by increasing conversion rate in eShop
- attract new customers looking for cheapest delivery options
- Possibility to provide free delivery options with D+1 quality standard

* According to Romanian Courier & Postal Awards 2021 organized by GovNet, Cargus Mobile is the best app provided by a courier company.

NEW IMPROVED SOLUTIONS WHICH MAKE A DIFFERENCE FOR YOUR CUSTOMERS

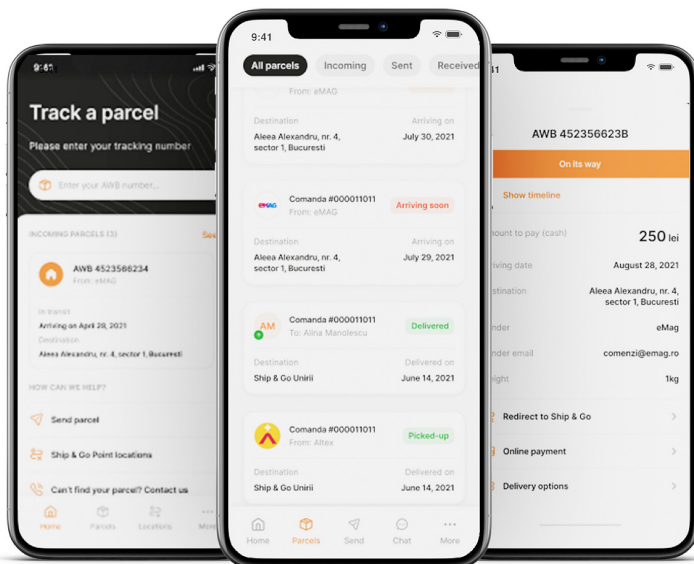
YOUR CUSTOMERS DON'T NEED CASH TO PAY

Your customers will love our cashless payment option. Thanks to the new card payment feature on courier devices, recipients can make the payments in seconds. They don't need to have cash, change or look for an ATM when the Cargus courier delivers them parcel include payment on delivery. Just one stick and payment at delivery is done!



THE APPLICATION THAT DISTINGUISHES US

All parcels send by you will be immediately visible to your customers in Cargus Mobile App. Just with the mobile number. They will be delighted to have instant goods delivery status without additional effort, as well as extra features which give them possibility to manage deliveries directly in mobile device.



- Full visibility - all shipments directed to you will be visible instantly once your customer will place the order and add their mobile number or e-mail phone or email address mobile or through the e-mail address of the recipient
- Easy delivery management - redirect to a selected Cargus **SHIP & GO** point
- Notifications via **Cargus Mobile** and Online Chat Service always on

OUR SOLUTIONS FOR YOUR E-SHOP

Because we are the most effective delivering parcels provider, customers are more likely to choose the stores where we are visible!

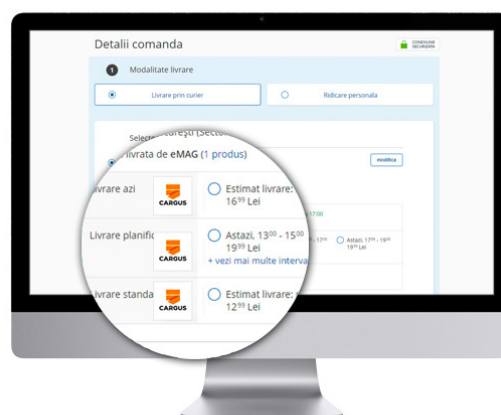
Add free Cargus banners informing your customers about the available delivery methods offered at your eStore.

USE CARGUS FREE OF CHARGE DIGITAL MATERIALS TO INCREASE CONVENTION RATE AT CHECKOUT STAGE!



Use informative banners on the main page

Use Cargus logo / SHIP & GO logo as the first item on the delivery method list



Share delivery options offered by Cargus on product page at check-out



TARIFFS	MINI BUSINESS 20		MULTI BUSINESS 50		MAXI BUSINESS 100		MAXI BUSINESS 200	
Subscription (months)	12	24	12	24	12	24	12	24
The amount of the subscription (LEI/month)	274,00	250,00	635,00	575,00	1190,00	1050,00	2240,00	1980,00
Packages included in subscription amount	20	20	50	50	100	100	200	200
BASIC SERVICES								
Economic Standard D2D in Subscription Rate <small>UP TO 20 KG</small>	13,70	12,50	12,70	11,50	11,90	10,50	11,20	9,90
Economic Standard D2D above 20 kg <small>UP TO 31 KG SURCHARGE</small>	+9,50	+9,50	+9,50	+9,50	+9,50	+9,50	+9,50	+9,50
Economic Standard D2D above Subscription Rate	12,90	11,70	11,90	10,70	10,90	9,70	10,50	9,20
Economic Standard Plus (32-40 kg)	82,00	80,00	78,00	76,00	72,00	70,00	66,00	64,00
Economic standard Plus (41-50 kg)	99,00	97,00	94,00	92,00	89,00	87,00	83,00	81,00
Pallet Standard (51-100 kg)	150,00	150,00	150,00	150,00	150,00	150,00	150,00	150,00
Pallet Standard (101-200 kg)	180,00	180,00	180,00	180,00	180,00	180,00	180,00	180,00
Pallet Standard (201-400 kg)	300,00	300,00	300,00	300,00	300,00	300,00	300,00	300,00
Pallet Standard (401-600 kg)	700,00	700,00	700,00	700,00	700,00	700,00	700,00	700,00
Pallet Standard (601-800 kg)	1000,00	1000,00	1000,00	1000,00	1000,00	1000,00	1000,00	1000,00
Easy Collects Standard - S (3 x 37 x 60 cm)	7,71	7,13	7,85	6,89	7,75	6,77	7,41	6,42
Easy Collects Standard - M (10 x 37 x 60 cm)	7,71	7,13	7,85	6,89	7,75	6,77	7,41	6,42
Easy Collects Standard - L (20 x 37 x 60 cm)	7,71	7,13	7,85	6,89	7,75	6,77	7,41	6,42
Easy Collects Standard - XL (40 x 37 x 60 cm)	7,71	7,13	7,85	6,89	7,75	6,77	7,41	6,42
ADDITIONAL SERVICES								
PRE 10:00 D2D	25,00	25,00	25,00	25,00	25,00	25,00	25,00	25,00
PRE 12:00 D2D	12,00	12,00	12,00	12,00	12,00	12,00	12,00	12,00
Saturday delivery	5,70	5,70	5,70	5,70	5,70	5,70	5,70	5,70
Cash on delivery through collector account	3,50	3,50	2,90	2,90	2,50	2,50	2,00	2,00
Declared value (insurance) up to 500 RON	5,00	5,00	5,00	5,00	5,00	5,00	5,00	5,00
Declared value (insurance) up to 5000 RON	10,00	10,00	10,00	10,00	10,00	10,00	10,00	10,00
SMS notification	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE
E-mail notification	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE
ROD	11,00	11,00	11,00	11,00	9,90	9,90	9,90	9,90
Open Parcel at delivery	4,75	4,75	4,50	4,50	4,25	4,25	4,00	4,00
SURCHARGES								
RAS	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE
Electronic invoice	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE
Paper invoice	15,00	15,00	15,00	15,00	15,00	15,00	15,00	15,00
Non standard parcel	15,00	15,00	15,00	15,00	15,00	15,00	15,00	15,00
Fuel surcharge	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE
Redirect	13,70	12,50	12,70	11,50	11,90	10,50	11,20	9,90
Return undelivred shipment	13,70	12,50	12,70	11,50	11,90	10,50	11,20	9,90
Reweight Surcharge	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE
Manual completion of the transport note	2,00	2,00	2,00	2,00	2,00	2,00	2,00	2,00

All prices in net value in RON.

- The value of the subscription includes 20, 50, 100 or 200 shipments per month, which fall within the Standard Economic Service. To these are added up to 25 packages with free delivery, depending on the subscription. Other services, in addition to those included in the subscription, will be charged according to the above schedule.
- The offer applies to all shipments, for parcels up to 20 Kg. The overall weight is calculated for each package (length x width x height [cm] / 6000). The weight category is determined according to the higher actual or dimensional weight. If the dimensional weight calculated from the formula does not exceed the actual weight of 20 kg, the actual weight of the package is entered into the consignment note. The maximum permissible length of one side for a standard package may not exceed 175 cm, and the sum of the dimensions of all the sides may not exceed 240 cm (height, length, width).
- The offer doesn't condition you to use only shipments up to 20 kg, or only the number of shipments included in subscription amount. You can make extra shipments at a special price or you can use any other Cargus service, according to the standard price list.
- The above prices are given in net values, they do not include VAT, calculated in accordance with the currently applicable rate.
- Detailed rules for the provision of services will be specified in the Agreement, and to the extent not regulated by the General Terms and Conditions for the Provision of Potal Services by CARGUS SRL.
- The offer is available only for institutional clients, in the period from 01/01/2022 to 30/04/2022.



WE HELP YOUR BUSINESS TO BE MORE COMPETITIVE